ANNEXURE B  2017/18 FOURTH QUARTERS PERFORMANCE SCORECARD - CONVENCO - 1 JULY 2017 to 30 JUNE 2018 - (FINAL VERSION)												
Well	Above On target	Belo	ow o	Well below		AT - Annı	ual Target					
No	Indicator	2016/17 (Q4 - Previous financial year)		2017/18 (Q4 - Current financial year)		Rating	Reason for variance	Remedial action				
		Target Actual		Target	Actual $\overset{\circ}{\sim}$							
	tegic Focus Area 5: Well Run City											
Corporate Objective 5.1: Ensure a transparent and corruption-free government [Programme 5.1 (a): Transparent government (oversight) programme].  Significant savings on indirect costs and a favourable												
1	Operating Profit/(Loss) before tax - Percentage achievement of annual budgeted operating profit	100%	475.43%	100%	257%		revenue variance due to a focus on selling additional services having resulted in a significant increase in operating profit.	Maintain the momentum				
2	Capital Projects - Percentage of the total number of capital projects for the year completed or committed	85%	100%	85%	85%	$\triangle$	On target	Maintain the momentum				
3	Capital Expenditure (CTICC East Expansion) - Percentage of total capital expenditure spend	90%	90%	90%	95%		Above target	Maintain the momentum				
4	Quality Product Offering - Maintain five star tourism grading through effective management of maintainance & quality of service delivery	Five Star Tourism Grading Council achieved	Achieved	Achieve Five Star Tourism Grading Council	Achieved		On target	Maintain the momentum				
							Number of events adversley affected by the water crisis in the City.	CTICC is putting in place a reverse osmosis plant to safeguard against future drought situations.				
5	Events - Number of events hosted	510	482	535	525			Responsible person: Robert Hatton-Jones  Due date: On-going				
6	Events - Number of international events hosted	32	36	32	32		On Target	Maintain the momentum				
7	External Audit Report - Clean Audit Report	Clean Audit Report* (2nd Quarter)	Achieved	Clean Audit Report*		_	External audit in progress and results will be available by the end of November 2018.					
8	Human Capital Development - Percentage of annual total salary cost spend on training of permanent and temporary staff	5%	6.35%	5%	5%		On target	Maintain the momentum				
9	Minimum Competency Level - Number of senior managers registered for MFMA Competency Course	7	10	7	7		On target	Maintain the momentum				
10	Customer Centricity and Service Excellence	76%	84%	78%	78%	A	On target	Maintain the momentum				
11	Procurement - Supply Chain Procurement from BBBEE suppliers measured ito of BBBEE Act	60%	92.84%	60%	60%		On target	Maintain the momentum				
	Financial Ratios - Ratio of cost coverage maintained (RCC)	11.07 times	13.08 times	RCC = 10.9	11%		Above target	Maintain the momentum				
12	Net debtors to annual income (ND)	2%	0.89%	ND = 7.7%	4%		Above target	Maintain the momentum				
	Debt Coverage by own billed revenue (DC)	25.9%	0%	0%	0%		On target	Maintain the momentum				
13	Student Programme - Contribution to youth employment and skills development. Number of student opportunities provided.	6	9	6	8		Students were employed based on the need in the various departments. Most graduates and students were employed in the Food & Beverage Department.					
14	Graduate Programme - Contribution to youth employment and skills development. Number of graduate opportunities provided.	6	14	6	13		Graduates were employed based on the need in the various departments. Most graduates and students were employed in the Food & Beverage Department.	Maintain the momentum				
15	The number of people from the employment equity target groups employed in the three highest levels of management in compliance with a municipal entity's approved employment equity plan - Percentage of Exco, Manco & Leadership positions held by persons from designated groups.	80%	86.2%	80	85		Above target	Maintain the momentum				

**ANNEXURE B** 

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2017/18 FOURTH QUARTERS PERFORMANCE SCORECARD - CONVENCO - 1 JULY 2017 to 30 JUNE 2018 - (FINAL VERSION)													
Well Above	Above	On target	Below	Well below	AT - Annual T	Target Target							
No	Indicator		2016/17 (Q4 - Previous financial year)	2017/18 (Q4 - Current financial year)	ating	Reason for variance	Remedial action						
- Clean Audit is defined a	s an unqualified audit report w	vith no material findings on	compliance to laws, regulations and prede	etermined objectives.									